

3/11/56

Dear Grete:

It isn't often we get a letter from the Raffles Hotel in Singapore---that has a famous reputation. How was your trip across Europe and the Near East? Sometime give us a travelogue report.

The job in Louisville was all and more than I anticipated. They called me down again for a second interview and made me a very attractive offer. In the course of events, I accepted it, and start to work for them on March 15, as Sales Manager. The company is the American Saw and Tool Co., which makes woodcutting circular saw blades. They have recently purchased a line of carbide tipped saws which are sold to industry, and it will be my first job to build distribution and a sales force to sell these nationally. It is a big field and no one is at present doing a first class job so it is a real challenge and a large opportunity.

The company is one of several owned by a parent company known as Thomas Industries, and this organization is really on the move so that in the next few years they will need management men to carry on the expanded activities. Furthermore, the initial job is one that is right down my alley, and I know I can do it well without beating my brains out such as I have been doing for the last several years.

Verti-Blind will continue to function in charge of Mike and the indications are that it would not be long before operations can be put on a profitable basis with it supporting only one family instead of two. At present the plant is busier than any time in the last five months, and the spring season is ahead. Thus, it is not a total loss for the time being, and may eventually come out of it.

Jean and I spent last week in Louisville looking for houses, and this can be a frustrating experience because we have a pretty good idea of what we want and know what the demands of the children and family living are in terms of space inside the house as well as yard, proximity to parks, etc. We really toured the town and there were almost no four bedroom houses available, but we saw one or two which were passable and we will go down again to look when something else comes on the market. I'm sure we can find one given time, and anyway it will probably be wise to let the children finish school here in Wheaton since by the time we find a place and can take possession it will be the middle of May.

Since I want to supervise the shipment of your equipment into storage, and since I will be leaving this week and only home week-ends, I have made arrangements with Hahn to pick up the items this week. In addition to your equipment he will take the bed which matches your dresser and desk. I have checked with Hahn and at a later date he will add into storage the dresser and the ~~desk~~ desk when he makes arrangements to move us. I will get some statement or inventory which I will mail on to you. Since you left nothing of urgency has come in the mail, but we did receive your model from where-ever it was sent, and it will go into storage with the rest of the equipment.

In so far as selling this place is concerned, I have made some inquiries and we are going to sell it without a broker as business property. Currently, I think we can realize as much or more if we can get somebody to buy the house and move it off---a job which I am not willing to undertake at this time. If it sells on site, the value will be for the land since the house will have almost no value to a prospective user even though remodeled since such costs are so high. Best regards from all of us, and let us hear from you soon.

*Schuyler*