

January 16, 1939
212 W. Seminary Ave.
Wheaton, Illinois

Mr. J. N. Vail
Aluminum Company of America
520 N. Michigan Ave.
Chicago, Illinois

Dear Sir:

I have your letter of the 14th.
Everything is satisfactory except the cost of
welding the corners of fins. The charge of
over \$11.00 is excessive in view of the small
added refinement. I expected this would cost
about as much as was saved by cutting 7" off
end of cone, leaving gross price nearly the
same. Please give me a new price on cone
without welded corners on fins. If satisfactory
I will close the deal.

Yours truly,

Grote Reber